Rebecca Eise Kappel

summary

Equal parts brand strategist, marketing consultant, digital strategist and creative director, I am in search of a new professional opportunity that allows me to dig into complex business challenges and develop practical, actionable solutions. I view every blank surface as an opportunity, not a task. Distilling and synthesizing information is my specialty and gray areas don't scare me.

experience

ALTUS PROPERTIES

Director, Marketing 2021-present

Responsible for corporate brand management, equity generation lead sourcing, investor communications campaigns, internal communications strategy and execution, investor reporting content, property brand guides, property management communications, construction/development proposals and oversight of leasing marketing strategies. Efforts at Altus included completion of a corporate brand refresh including brand guide creation and a full suite of communications templates, development of a content library, the initiation of a regulatory status change permitting solicitation, launch and management of an outbound lead generation campaign, intranet development and content management, the development of an internal communications platform and the relaunch of the enterprise website.

MAGNETIZE AGENCY/JAGER BOSTON

Partner/Strategy Director 2018-2021 Creative Director 2014-2018 Designer 2013-2014

Over eight-year tenure, elevated from designer to creative director to partner, ultimately overseeing marketing and brand strategy for the agency. Strategy/creative director for hundreds of projects that included digital marketing campaigns, websites, SEO, large publications, re-branding, radio & TV spots, brand strategy and identities. Provided executive oversight and managed client relationships for marquee accounts that included Edward Jones, Enterprise Holdings, BJC HealthCare and Provision Living. Grew small marketing campaigns into significant agency house accounts for key clients Milestone Equipment Holdings and Altus Properties. Collaborated with clients' internal marketing and creative teams to develop and implement communications and marketing plans. Regularly presented complex marketing and creative strategies to client c-suite. Experience in agency management, including accounts receivable, contractor relationships, revenue projection, oversight of cost estimating, proposal development staffing and recruitment. Directly managed web developers, UX/motion/graphic designers and digital strategy team, evolving team structure in response to client demand. Developed and launched agency's new positioning and identity name change. Established and cultivated agency's digital marketing practice.

ARTWORK LLC

Owner and President 2002-2014

Self-proprietor working with established clients such as Cardinal Brands, RGA and Bellevue Pharmacy.

PFEIFFER PLUS COMPANY

Senior Designer 2000-2002

Print, web and digital communication design for clients that included Centene, Express Scripts, Washington University and Siteman Cancer Center.

PROWOLFE PARTNERS

Designer 1998-2000

Investor communications for clients such as Mallinckrodt, Monsanto, Anheuser-Busch and McCarthy Construction.

Rebecca Eise Kappel

education DRAKE UNIVERSITY

Bachelor of Fine Arts 1998

Des Moines, Iowa

certifications AMERICAN MARKETING ASSOCIATION

PCM Digital Marketing Certification 2017

skills PROFESSIONAL

Listen and interpret input from multiple sources.

Re-frame complex problems and inspire interesting solutions.

Understanding of the value of background research, reasoning and behavioral principles.

Identify what will make a connection with the audience and translate that

into visual expression.

SOFTWARE Microsoft Office Marketing Automation

CMS

Adobe Creative SuitePowerPointMailchimpInDesignWordConstant Contact

Illustrator Excel HubSpot
Photoshop Teams Pipedrive

Acrobat XD Project Management

Google Suite

Harvest

Asana

Elementor

Basecamp

Sharepoint

memberships

PCM Digital Marketing Certification 2017

Member 2017-2019

SOCIETY FOR MARKETING PROFESSIONAL SERVICES (SMPS)

Featured Speaker 2019

Member 2020

Conference Attendance 2019

SMPS Marketing Communications Awards Corporate Identity Merit Award 2020

Professional Mentor 2023

LEGAL MARKETING ASSOCIATION

Member 2020

Event Attendance 2020 **Featured Speaker** 2022

references Available upon request.

production notes This document was created in Adobe InDesign with an 8-column grid and 9 point gutter.

All type is baseline aligned on a 3pt repeating grid. Fonts selected are web-friendly Google Fonts, Cormorant Garamond and Nunito Sans. Colors used include black (100K $\!\!/$

R0 G0 B0) and gray (0Y 60K / R129 G129 B113).

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